ECONOMIST IMPACT

Commercial Payments International

Event series Sponsorship and exhibition pack

www.commercialpaymentsinternational.com



Who we are

At Commercial Payments International (CPI), we connect the industry's top decision makers to discuss the latest developments in B2B and card payments, share innovation and drive the industry forward.

We do this through live events with interactive advisory boards that meet regularly throughout the year. Relationships forged at our events help the industry's top executives meet today's challenges and plan for the future.







CPI is a great event to connect with peers and likeminded professionals that are working on similar challenges and opportunities. The intimate smaller venue and attendance facilitates a good ecosystem to connect









Our audience

A global commercial payments audience with multi-channel engagements...







CPI Global was well organized and conducted with excellent support from all its staff members. The facilities and food were top class

Total opt-in subscribers ... and growing

Industry breakdown



Our audience

Fintech / B2B payment technology providers

Meet banks and corporates investing in innovative B2B technology solutions

Corporates

Learn how corporates are gearing for growth through payments optimization

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Processors

Identify how companies and their banking partners are evolving their processing ecosystems

Professionals involved in the B2B payments ecosystem

Network with payment leaders to hear new market intelligence

Bank issuers / acquirers

Network with corporates evolving their payment systems and with peers developing B2B products

Consultant / law firms

Meet corporates, banks and fintechs using research and advisory services



Nonbank issuers

Discover how B2B payments providers are developing products in your markets



Be inspired by world-renowned speakers...

Middle Market Summit 40+ speakers

Global Summit 50+ speakers



Nancy Butler Director, payment optimization, automation and strategy, treasury payment solutions, MO Commercial Ban



Nicole Chauffe Senior managing product manager, commercial card, First Citizens Ban



MD, head of commercial card, FNBO



Tim Mills EVP, emerging and digital payments group manager, Regions Bank



Jason Turner VP, national solution consulting manager, **Commerce Bank**



Angelo Impoco

David Surratt Director, Treasury,



Jon Matthews Manager- Accts Payable & Enterprise Ops Proc-Services, Duke Energy



Sergio Ortega González Global cash management discipline leader, **BBVA**



Europe Summit 40+ speakers

Greg Corkett Chief Financial Officer, Glenwood Mason Supply Co









Will Lovell Head of Future Technology, Bank of England

Stefan Windisch Finance Treasury Operations, Roche Finanz AG, Switzerland



Brian Tomkins Managing Director, Global Head of Commercial Cards, Global Payments Solutions, HSBC Bank



David Voss Managing Director, Head of Commercial Card EMEA, Bank of America



Tom Bettelheim Head of Payments Products, **NG Nederland**





Upcoming summits

The 11th annual Middle Market Summit

June 11th-12th 2024 Convene 311 West Monroe Street, Chicago, US

Chicago welcomes CPI's popular Middle Market Summit which will focus on the evolution of domestic US payment ecosystems. The two day event is an essential gathering of regional banks developing new relationships with fintech partners and clients, and so provides an unrivalled networking opportunity.

Conference sessions focus on the digitisation of commercial payments, including the growth of virtual cards in market sectors and verticals, payments process automation and real time solutions. The summit will predict the outcomes for the market in the year ahead. **November 19th-20th 2024** Convene 237 Park Avenue, New York, US

New York hosts CPI's Global, a flagship event for the payments industry. Global commercial payments leaders gather to discuss the evolution of ecosystems and share new thinking on the direction of products and markets.

The event will look in-depth at how payments are changing for clients, the forces and trends that are driving growth and innovation in the evolving economic environment. Topics include automation, real time payments, virtual cards, embedded payments and features breakout sessions and networking events to enable the sharing of perspectives and meeting new industry contacts.

The 16th annual **Global Summit**

The 13th annual **Europe Summit**

March 19th-20th 2024 Hilton Canary Wharf, London

London in March sees the return of CPI's Europe Summit, which welcomes 150+ European B2B and card payment leaders in banks, networks, fintechs and corporates across the region.

The event is a unique gathering of payment minds and an excellent opportunity to network with peers across the payments ecosystem in Europe. 2023 unveils a challenging economic environment, European companies and the summit will focus on driving efficiencies through the payments value chain through digitisation.



Deep Dive sessions

Gather round a table and build relationships with your industry peers. This is the ultimate opportunity to deep dive on a hot topic of your interest & network with industry experts



Hot topics for 2024

- AP/AR automation
- Cross border payments and FX
- Digital currencies •
- Embedded finance
- Enterprise systems \bullet
- Fintech partnerships
- Fraud and risk management
- Growth verticals
- Merchant acquiring
- Product innovation
- Regulation
- SMB and supplier finance ullet
- Spend management
- Sustainability
- Virtual cards
- Working capital

Custom content

Reach a growing and focused audience of over 17,500 commercial payments professionals by hosting content such as interviews, whitepapers, podcasts and case studies on your dedicated sponsor page on the CPI website.



CPI Global is a great networking event to meet with other FIs and share ideas and experiences. It's great hearing from a variety of speakers on topics that are pertinent to the industry and help validate what we're experiencing as well.







Why sponsor?

Position yourself as a specialist in the B2B and card payments sector

- Premium peer to peer networking
- Brand elevation
- Showcase innovative products and solution to the B2B payments industry
- Generate leads and collaborate with industry peers
- Education for your team

Networking is most
important for me - you all did
a great job making sure there
were plenty of opportunities
to network

Build your network What do our attendees say?

Enjoy rich engagement with senior decisionmakers, connect with our expansive network and benefit from sponsorship and branding opportunities putting your brand at the forefront of the B2B payments ecosystem.

Of those surveyed...

t When asked if the CPI event met and exceeded attendees' expectations:











Sponsorship opportunities 2024

Choose a sponsorship package that's tailored to meet your objectives.

CPI Global sponsorship 2023	Speaker slot	Brand visibility on stage	Speaker profile/ website	Delegate passes	Further discount for staff/clients	Company profile on website	Access to delegate list
Thought leadership							
Industry partner	2	Gold	Yes	5	30%	Yes	Yes
Regional partner	1	Gold	Yes	2	30%	Yes	Yes
Supporting partner	N/A	Silver	Sponsor profile	2	20%	Yes	Yes
Consultancy partner	1	Silver	Yes	1	20%	Yes	Yes
Branding opportunities/lead generation							
			Sponsor profile				
Drinks reception sponsor		Gold	Yes	4	30%	Yes	Yes
Networking lunch break sponsor	,	Silver	Yes	3	30%	Yes	Yes
Networking coffee break sponsor		Silver	Yes	3	20%	Yes	Yes
Slido sponsor	,	Silver	Yes	2	20%	Yes	Yes
Lanyard sponsor		Silver	Yes	2	20%	Yes	Yes
App sponsor		Silver	Yes	1	20%	Yes	Yes
Table-top exhibit		Silver	Yes	1	20%	Yes	Yes

Please note: there may be additional sponsorship opportunities and meeting rooms available upon request (subject to venue and availability)



Extra opportunities

We are pleased to offer a number of exclusive branding, engagement and interactive sponsorship opportunities for the event.

These opportunities are offered on a first come, first served basis. Please speak with your account manager for the specific details and prices for each sponsorship package.



Welcome networking reception sponsorship



Lunch sponsorship



Slido and app sponsorship



Refreshment break sponsorship



Raise your profile amongst the CPI community as an event partner This senior-level event is your opportunity to feel the pulse of the commercial card and B2B payments community, enjoy premium networking and drive new business relationships. To find out more about how we can help you reach payment leaders from banks, fintech and other payment network, please contact us to discuss sponsorship and exhibitor opportunities.

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www.commercialpaymentsinternational.com www.economistgroup.com

Commercial Payments International is part of Economist Impact. The Adelphi, 1-11 John Adam St, London WC2N 6HT The event was a great success and the networking second to none for a Commercial card issuer.

